



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 36

CTC
Market Report
· Good demand .
· Assams tended easier following quality.
· Dooars irregular around last levels.

Buying Analysis
· Western India : Main stay of market.
· TCPL : Active for plainer medium sorts. Hindustan Unilever: Less Active .
· Other Internal and Local - Operated.

Orthodox
Market Report
· Good demand .
· Bolder Whole leaf irregular around last. Remainder Whole leaf sold at irregularly lower rates.
· Brokens followed a similar trend particularly larger brokens which witnessed withdrawals. Leafy fannings irregular around last. Clean secondaries sold readily.

Buying Analysis
· Middle East : Operated with reduced strength.
· CIS: Active.
· HUL: Good Support .

DUST
Market Report
· Good demand
· Liguoring Assams tended easier.
· Dooars sold around last levels .

Buying Analysis
· Major Blenders : Active
· Western India : Good Support.

Darjeeling
Market Report
· Good demand.
· Whole Leaf grades sold in line with quality. Large weight of Brokens and Fannings on offer sold readily but at lower levels compared to last week .
TCPL : Main stay of the market. Exporters: Operated. Local and Other Internal : Good Support.

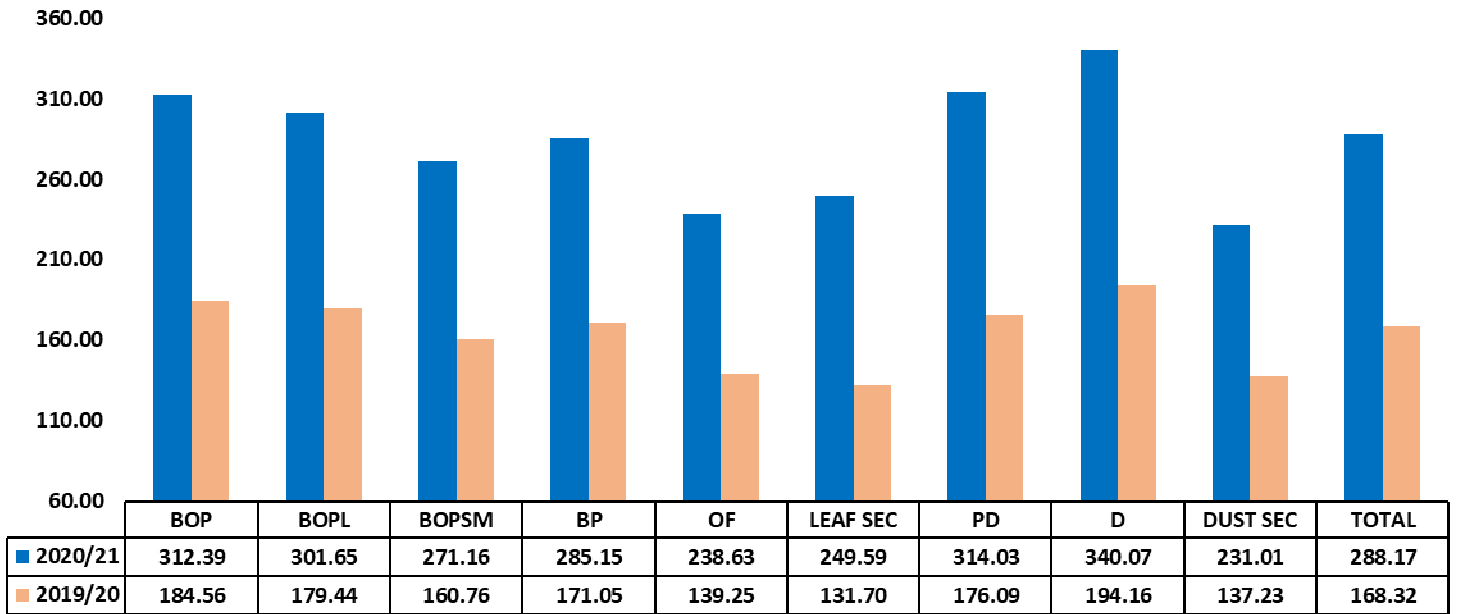
AUCTION AVERAGES

	2020/21			2019/20			UPTO SALE 36		
	SALE 36	SALE 35	+/-	SALE 36	SALE 35	+/-	2020/21	2019/20	2018/19
CTC LEAF	293.76	296.24	-2.48	174.26	164.82	9.44	283.13	166.33	161.76
DUST	306.91	317.90	-10.99	186.60	180.34	6.27	300.06	173.11	176.48
TOTAL	297.82	302.85	-5.04	177.56	169.47	8.09	288.17	168.32	166.48
ORTHODOX	271.54	287.30	-15.76	203.87	210.89	-7.02	296.06	242.82	216.33
DARJEELING	325.18	402.55	-77.37	338.95	325.17	13.78	416.76	381.22	517.43
ALL TEAS	291.73	300.06	-8.33	186.91	181.49	5.43	292.69	191.67	180.33

KOLKATA AUCTION AVERAGES

SALE	32	33	34	35	36	37
CTC LEAF	2020/21	309.56	310.70	304.40	296.24	293.76
	2019/20	181.13	174.25	170.96	164.82	174.26
DUST	2020/21	321.62	321.12	329.70	317.90	306.91
	2019/20	188.46	182.42	183.94	180.33	186.60
TOTAL	2020/21	313.59	314.23	312.13	302.85	297.82
	2019/20	183.59	176.72	174.81	169.48	177.56
ORTHODOX	2020/21	290.09	292.30	291.86	287.30	271.54
	2019/20	236.84	228.79	231.05	210.90	203.87
DARJEELING	2020/21	305.76	431.35	453.64	402.55	325.18
	2019/20	386.46	345.58	310.23	324.96	338.82

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 36



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 36

GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
	TGFOP1	476667.6	372.57	928385.2		305.11	FBOP	1897762.3	306.74		2598507.3	261.41	GBOP1/FBOP1	711480.9
TGFOP	1211650.8	344.14	1716367.9	283.79	GFBOP	552542.9	308.75	1435426.9	260.48	BOPF/GOF/FOF	961876.6	246.07	1553592.1	193.46
GFOP	676469.6	298.07	1117096.2	266.75	GBOP	942747.7	300.77	1776443.9	247.20					
FOP	572777.4	249.70	1020987.0	200.58	BPS	290183.8	286.41	410674.3	238.80					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	16,54,154	13,98,705	299.17	15%	17,15,816	14,41,645	303.88	16%	1,41,22,399	1,23,89,837	288.21	12%
FANNINGS	4,78,898	4,14,382	291.44	13%	5,86,436	4,47,657	286.72	24%	45,56,190	37,02,775	279.74	19%
LEAF SEC.	2,11,303	1,94,119	259.74	8%	2,19,001	2,05,985	263.47	6%	16,46,904	15,01,095	249.59	9%
LEAF TOTAL	23,44,355.8	20,07,206.4	293.76	14%	25,21,253.2	20,95,287.6	296.24	17%	2,03,25,492.8	1,75,93,706.8	283.13	13%
DUST	8,64,495	6,91,069	320.17	20%	8,65,466	7,07,278	333.44	18%	65,82,516	54,67,651	325.27	17%
DUST SEC.	2,47,617	2,04,571	262.12	17%	2,56,105	2,13,607	266.45	17%	25,50,370	19,96,249	231.01	22%
DUST TOTAL	11,12,111.6	8,95,640.0	306.91	19%	11,21,571.6	9,20,884.8	317.90	18%	91,32,886.1	74,63,899.4	300.06	18%
TOTAL	34,56,467.4	29,02,846.4	297.82	16%	36,42,824.8	30,16,172.4	302.85	17%	2,94,58,378.9	2,50,57,606.1	288.17	15%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	3,69,281	3,23,483	303.80	12%	4,68,263	3,94,467	315.61	16%	49,42,983	42,34,568	322.57	14%
BROKENS	4,76,479	3,71,887	279.37	22%	4,99,233	4,09,710	293.29	18%	55,26,443	46,22,425	301.44	16%
FANNINGS	1,47,095	1,33,814	230.15	9%	1,19,343	1,04,117	234.99	13%	13,14,861	10,83,601	242.35	18%
SECONDARY	1,09,387	1,07,789	199.06	1%	90,329	88,945	195.39	2%	10,62,385	9,66,570	214.34	9%
ORTH. TOTAL	11,02,241.5	9,36,972.0	271.54	15%	11,77,167.6	9,97,239.6	287.30	15%	1,28,46,672.4	1,09,07,163.4	296.06	15%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	22,075	12,076	568.80	45%	33,037	20,020	575.62	39%	5,05,329	2,71,762	657.04	46%
BROKENS	16,890	8,849	249.49	48%	16,275	12,297	248.82	24%	2,82,782	1,84,612	248.01	35%
FANNINGS	24,405	15,928	182.52	35%	14,787	9,480	236.45	36%	3,03,919	1,59,086	202.12	48%
DARJ. TOTAL	63,370.2	36,853.2	325.18	42%	64,099.4	41,797.0	402.55	35%	10,92,029.8	6,15,460.0	416.76	44%

OFFER / SOLD QUANTITY & AVERAGE PRICE

CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	2344355.8	2007206.4	293.76	14%	2521253.2	2095287.6	296.24	17%	20325492.8	17593706.8	283.13	13%
2019-20	3339952.5	2529542.3	174.26	24%	3046678.3	2256434.2	164.82	26%	45841484.9	33159287.0	166.33	28%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	1112111.6	895640.0	306.91	19%	1121571.6	920884.8	317.90	18%	9132886.1	7463899.4	300.06	18%
2019-20	1297167.0	923528.5	186.60	29%	1249227.5	966896.8	180.34	23%	18845122.9	13784519.9	173.11	27%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	1102241.5	936972.0	271.54	15%	1177167.6	997239.6	287.30	15%	12846672.4	10907163.4	296.06	15%
2019-20	1631124.6	1382501.7	203.87	15%	1381736.6	1096144.3	210.89	21%	20777297.9	17294113.6	242.82	17%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	63370.2	36853.2	325.18	42%	64099.4	41797.0	402.55	35%	1092029.8	615460.0	416.76	44%
2019-20	110546.7	58152.4	338.95	47%	79957.3	45177.7	325.17	43%	1830759.8	1116527.8	381.22	39%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	4622079.1	3876671.6	291.73	16%	4884091.8	4055209.0	300.06	17%	43397081.1	36580229.5	292.69	16%
2019-20	6378790.8	4893724.9	186.91	23%	5757599.7	4364653.0	181.49	24%	87294665.5	65354448.3	191.67	25%

PRICE RANGE	CTC LEAF						DUST				
% OF TEAS SOLD	2020/21		UP TO SALE 36			2020/21		UP TO SALE 36			
	SALE 36	SALE 35	2020/21	2019/20	2018/19	SALE 36	SALE 35	2020/21	2019/20	2018/19	
	BELOW 160	0.00	0.06	2.45	50.25	52.51	1.55	2.17	5.25	43.75	35.55
BETWEEN 160.00-179.99	0.00	0.00	3.77	9.68	14.87	2.32	1.87	2.82	13.22	12.67	
BETWEEN 180.00-199.99	0.17	0.14	4.34	10.83	12.36	3.22	2.17	3.39	7.96	15.60	
BETWEEN 200.00-219.99	0.43	0.67	6.04	11.10	9.13	4.42	3.58	5.34	10.43	18.38	
BETWEEN 220.00-139.99	17.57	16.96	14.74	8.82	5.08	5.53	5.38	6.81	13.62	13.76	
BETWEEN 240.00-259.99	9.04	7.52	8.24	3.95	2.54	6.64	7.38	6.83	9.02	2.86	
BETWEEN 260.00-279.99	17.18	18.37	12.07	2.11	1.34	11.88	8.31	9.05	1.40	0.79	
ABOVE 280	55.61	56.28	48.36	3.26	2.16	64.44	69.14	60.51	0.60	0.39	

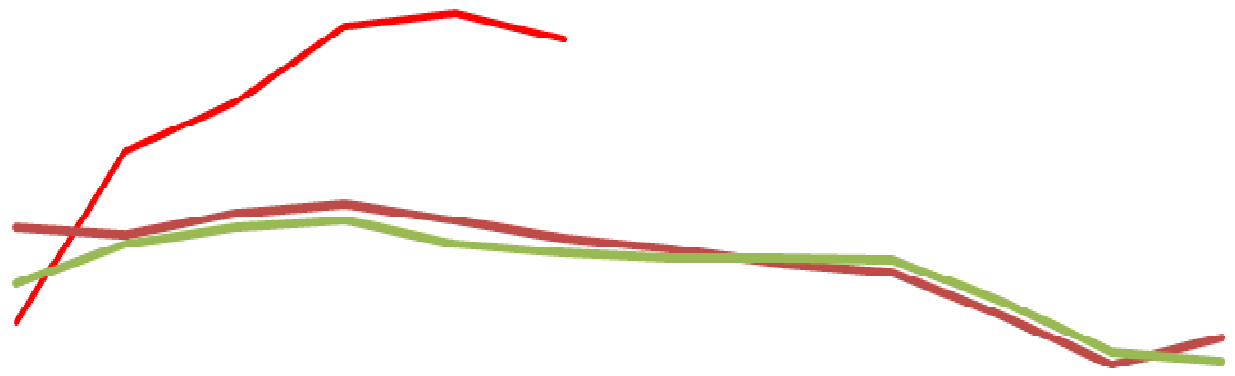
PRICE RANGE	ORTHODOX						PRICE RANGE	DARJEELING		
% OF TEAS SOLD	2020/21		UP TO SALE 36			% OF TEAS SOLD	2020/21		UP TO SALE 36	
	SALE 36	SALE 35	2020/21	2019/20	2018/19		SALE 36	SALE 35	2020/21	
	BELOW 200	10.75	7.34	7.59	19.91		28.95	BELOW 300.00	61.89	44.86
BETWEEN 200.00-219.99	2.57	2.44	2.59	8.29	24.95	BETWEEN 301.00-400.99	4.85	7.15	8.74	
BETWEEN 220.00-239.99	9.75	6.13	5.62	11.62	21.31	BETWEEN 401.00-500.99	6.09	11.08	8.97	
BETWEEN 240.00-259.99	10.99	8.20	8.02	14.51	11.52	BETWEEN 501.00-600.99	9.58	11.47	7.92	
BETWEEN 260.00-279.99	12.86	11.61	9.20	18.25	7.04	BETWEEN 601.00-700.99	16.29	21.27	19.11	
ABOVE 280	53.07	64.29	66.99	27.41	6.24	ABOVE 701.00	1.30	4.17	12.14	

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2020					LAST YEAR-2019					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
37	71205	38029	2871	28580	140685	97995	63897	5321	30818	198031	-26790	-25868	-2450	-2238	-57346
38	80511	39626	3634	28679	152450	95787	68300	3256	30121	197464	-15276	-28674	378	-1442	-45014
39	78269	42760	4957	31329	157315	101958	62847	6132	30667	201604	-23689	-20087	-1175	662	-44289
TOTAL	229985	120415	11462	88588	450450	295740	195044	14709	91606	597099	-65755	-74629	-3247	-3018	-146649

Kolkata Monthly Price Movement All Teas

320.00
310.00
300.00
290.00
280.00
270.00
260.00
250.00
240.00
230.00
220.00
210.00
200.00
190.00
180.00
170.00
160.00
150.00
140.00
130.00
120.00
110.00
100.00
90.00



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
— 2020	135.40	229.93	256.90	298.01	305.68	291.73						
— 2019	186.98	183.00	195.59	200.00	191.75	180.98	175.16	167.36	162.66	138.46	111.75	126.52
— 2018	156.43	177.98	187.56	191.03	178.80	173.63	170.75	170.58	169.27	146.87	119.00	114.22

CTTA BUYING (ALL TEAS) FOR THE SALE 36

	CTC LEAF			DUST				TOTAL			
	SALE 36										
OFFER	2,344,355.8			Kgs	1,047,669.2			Kgs	3,392,025.0		
SOLD	2,007,206.4			Kgs	845,726.6			Kgs	2,852,933.0		
SOLD %	86%				81%				84%		
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%
TCPL	528,934.8	269.73	26%	TCPL	221,366.2	301.82	26%	TCPL	750,301.0	279.19	26%
W.India	362,364.8	321.64	18%	HUL	198,622.0	332.02	23%	W.India	509,159.4	315.10	18%
WI.Pack	328,608.0	305.17	16%	W.India	146,794.6	298.95	17%	HUL	480,795.0	311.70	17%
HUL	282,173.0	297.39	14%	S.India	123,161.2	314.62	15%	WI.Pack	338,138.8	304.07	12%
Local	175,242.0	269.00	9%	Packeteers	65,046.8	328.03	8%	Local	184,730.8	265.88	6%
Exports	121,646.6	319.71	6%	N.India	31,273.8	238.87	4%	Exports	151,105.0	300.49	5%
N.India	87,082.4	272.83	4%	Exports	29,458.4	221.13	3%	S.India	150,223.2	320.23	5%
NI.Pack	64,097.8	303.59	3%	WI.Pack	9,530.8	266.23	1%	N.India	118,356.2	263.86	4%
S.India	27,062.0	345.79	1%	Local	9,488.8	208.40	1%	Packeteers	89,817.0	305.53	3%
Packeteers	24,770.2	246.45	1%	Others	7,548.2	238.23	1%	NI.Pack	67,533.6	297.83	2%
Others	5,224.8	289.94	0%	NI.Pack	3,435.8	190.47	0%	Others	12,773.0	259.38	0%
			0%				0%				0%
Grand Total	2,007,206.4	293.76	100%	TOTAL	845,726.6	304.69	100%	TOTAL	2,852,933.0	297.00	100%

	ORTHODOX			DARJEELING				
	SALE 36							
OFFER	1,102,483.3			Kgs	63,370.2			Kgs
SOLD	937,117.9			Kgs	36,853.2			Kgs
SOLD %	85%				58%			
ZONE	Kgs	AVG	%		Kgs	AVG	%	
Middle East	199,449.4	276.11	21%	Local	16,885.2	233.33	46%	
Others	163,467.7	267.08	17%	TCPL	8,709.8	457.35	24%	
Other Exports	158,654.0	263.79	17%	Exports	8,647.0	390.32	23%	
Local	146,942.1	243.58	16%	Others	1,684.8	245.60	5%	
N.India	89,949.2	309.48	10%	Domestic	498.8	131.70	1%	
HUL	52,787.4	299.02	6%	Other Exports	255.2	641.62	1%	
Exports	49,979.0	264.55	5%	W.India	172.4	246.00	0%	
Domestic	45,196.7	273.40	5%					
W.India	17,954.3	306.14	2%					
CIS	11,537.7	271.23	1%					
S.India	693.2	176.00	0%					
Packeteers	433.2	191.00	0%					
CONTINENT	74.0	550.00	0%					
TOTAL	937,117.9	271.52	100%	TOTAL	36,853.2	325.18	100%	

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 36

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
HALMARI	192795	425.15	278579	313.56
HOOKHMOL	111629	423.53	206087	279.71
MOKRUNG	176704	422.72	222827	273.41
GATOONGA	265538	411.58	407548	265.22
DOOMUR DULLUNG	179289	406.17	171200	297.25
SOTAI	31541	393.97	109044	248.18
HAJUA	163810	388.83	108364	251.59
DUBBA	42868	387.99	0	0.00
NAMROOP	214109	381.65	195069	207.92
SALKATHONI	214883	380.42	302931	223.68
DUFLATING	161376	377.87	288076	275.53
KOTALGOORIE	115994	372.36	78550	249.99
BANAMALIE	58046	366.47	111019	259.13
GELAKEY	44329	366.40	64527	250.32
DEHA	114025	365.33	150138	244.88
TEOK	166171	364.43	201132	210.72
MOHOKUTIE	103755	363.88	39439	254.99
MAJULI	248517	363.40	300223	219.08
BEHUBOR	67545	363.19	0	0.00
LIGRIPOOKRIE	159636	362.83	0	0.00
KHOOMTAIE 'A'	85448	362.62	82557	226.23
SOCKLATINGA	60421	359.85	91113	249.07
SHYAMGURI	478412	358.66	375881	219.78
KOOMTAI 'B'	539866	357.54	780699	229.37
BORJAN	198101	357.07	308134	240.18

* Above 25,000 Kgs.

N.B:- Guwahati data upto sale 35 2020

DOOARS BATTING ORDER (STAC+CTTA) Sale 14 TO 36

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
KARTICK	164818	309.50	166326	232.25
GULMA	417897	309.39	497899	223.64
BARADIGHI	329452	301.69	334329	225.96
GHATIA ROYAL	117809	301.65	231974	230.72
PAHARGOOMIAH	323819	295.65	470792	230.99
ANANDAPURROYAL	105773	292.05	80902	208.92
DALGAON	419718	289.59	413293	212.87
RYDAK	352626	288.08	403926	205.44
NANGDALA	206219	287.99	181162	208.30
DIANA (RAMBARI)	128299	285.76	158339	217.47
CHULSA	210514	285.16	112581	192.89
JITI	391148	285.06	538388	197.78
NEW DOOARS	234872	283.61	535622	182.87
HOPE	316183	282.74	217544	202.24
KUMARGRAM	316810	282.23	416995	196.91
NOWERA NUDDY	194296	282.16	218723	192.83
DEBPARA SPECIAL	30531	280.93	75327	183.69
DANGUAJHAR	279866	278.55	459002	196.34
CHALOUNI	208104	278.23	284673	186.93
ARYAMAN SPECIAL	64360	278.09	116503	172.21
AIBHEEL	454045	275.99	637475	192.80
KARBALLA	150663	275.46	338987	184.93
FULBARIHIGROWN	167732	274.63	42716	178.65
BINAGURI	559921	273.34	691219	202.15
MATRI GOLD	206465	272.92	268357	194.61

* Above 25,000 Kgs.

N.B:- Siliguri data upto sale 35 2020